



Winter 2007

INSIDE THIS ISSUE  
HOT PRODUCTS

• NEW •

- Kensington Roller & Roman Shades
- Norman Shutter Motorization
- Vienna Sample Book

## Trip Promotion

9 months to win an All-Inclusive Trip to a Beautiful Resort in Mexico thru purchases of Kensington products

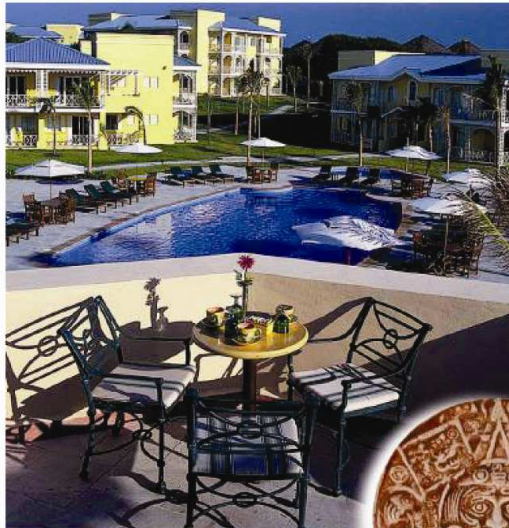
Updates of Dealer progress weekly on the Internet

Contact Oxford House and sign up.

**KENSINGTON**  
WINDOW EXPRESSIONS™

# Riviera Maya

## Oxford House 2008 Rewards Trip



## Royal Porto Real Resort and Spa

Ideally located on Coco Beach — the most beautiful beach in Playa del Carmen. Within walking distance of the boutiques, restaurants and the famous Fifth Avenue nightclubs, shops and cafés.

### September 2008

- 6 Days and 5 Nights
- Royal Porto Real Resort and Spa
- Playa del Carmen, Mexico
- All Inclusive Resort
- Includes round-trip airfare to Cancun\*

### Junior Suite with whirlpool

- King or two double beds
- Air conditioning & ceiling fan
- 29" flat screen TV with satellite
- Mini bar
- Balcony or terrace with hammocks
- DVD/CD player
- In-room telephone
- Internet access
- In-room lockbox
- 24-hour room service
- Upgraded amenities
- Daily activities program
- Large swimming pool
- Excursion desk & gift shop

Trip includes choice of one of the following excursions:

1. Coba and Pac Chen
2. Swim with Dolphins
3. Ruins of Chichen Itza

*\*Round-trip airfare to/from the following cities: Dallas, New York, Boston, Indianapolis and Miami.*

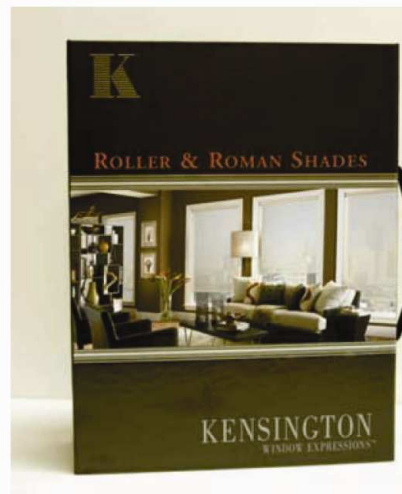


# Introducing the New Kensington Roller & Roman Shades collection!!!



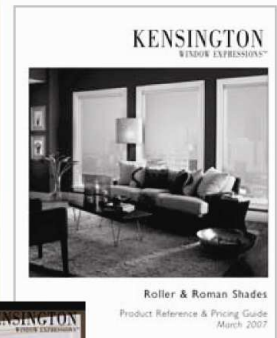
Offering a variety of patterns and colors to incorporate current trends and traditional textures, the new collection comes to you as an easy-to-sell package. It includes a new sample book, retail price lists and customizable consumer brochures.

Many of the fabrics offered in the Roller and Roman Shades collection can be used for either Roller or Roman style shades, providing flexibility and visual interest. It is the perfect collection to mix and match both styles, achieving an out-of-the ordinary look. Customers can also upgrade the Roller Shades with one of our hem or trim styles, as well as with the cassette or fascia.



Kensington Roller & Roman Shades Sample Book K1014

Product Reference and Price Guide K2424



Consumer Brochure K07-102

New Kensington Shadings Fabrics Coming Soon!



## Kensington Window Shadings Update

- Five Popular Colors
- Available in 2" and 3" vane sizes
- Non-woven center vane fabric
- New Sample Pages can be added to your existing Kensington Shadings book
- For more information contact your Kensington Fabricator



Most Innovative  
Design Winner!

- 2007 Motorization  
WMCA Product Awards

point + click =  
**Perfect Tilt™**



Introducing the power of motorization.

**Perfect Tilt™** Shutters

*The best shutters in the world just got better*

- 8 Pre-set angled louver positions; complete control of light and privacy
- Single or multiple panel control - move one louver set, move one shutter panel or move multiple shutters
- Louvers can be moved manually when not using the remote
- Remote controlled; operates on lithium or alkaline batteries
- No expensive and invasive hardwiring required
- The Infrared system is immune to radio interference
- Motor and gear movement is smooth and whisper quiet

To learn more about Perfect Tilt Motorization please call Oxford House at **1-800-533-9464**

# Vienna™

SOFT SHEERS



*For every aspect of your life.*

- Beautiful fabric vanes float between two layers of soft knitted fabric sheers.
- Offered in widths up to 114"
- A battery operated radio transmitted motorization system is available for ease in opening, raising and lowering your shades.
- Control devise options include hand-held remote, wall-mounted switch, timer or timer with sun sensor.
- All shades feature easy bottom rail skew adjustment with removable bottom weights.
- Limited Lifetime Warranty.

## Promo October 1, 2007—January 1, 2008

<u>Product</u>	<u>Discount</u>	<u>Multiplier</u>
Oxford House Verticals	50/50/30	(.175)
2" Advantage II Faux	50/50/50	(.15)
Trends	50/50/50	(.15)
Vienna Horizontal Shading	50/40	(.30)
Sheer Radiance	50	(.5)
Caslan Roman Shades	50/20	(.40)
M. Blaine Collection	Dealer Cost	
Classique Cornice	Dealer Cost	
Classique Shutters	Dealer Cost	
*Sample Book Special	\$50	

### Other Products

Soft View	50/20	(.375)
Norman Shutters	Dealer Cost	
South Seas	50/40	(.30)
Kensington Motorization	50	(.5)
Kensington Natural Woods	50/15	(.425)
Vogue Wood	50/50/50	(.125)
Vogue Verticals	50/50/40	(.15)
Kensington Window Expressions	Less 50	(.50)

True Retail Pricing



**KENSINGTON**  
WINDOW EXPRESSIONS™



- New sample book features suede and leather cover for a sophisticated look!
- Updated design and photography.
- Same great product features you already know.
- Promotional Sales Price \$139.00 EA (valid until 10/31/07)